

www.safetrust.com

February 4th, 2020

Dear Colleague,

We believe that beginning in mid-January, HID Global authored and began to distribute a letter on HID Global letterhead through its sales representatives which, among other things, falsely claims that Safetrust is violating US Federal and international laws. Specifically, HID Global's letter alleges that the Safetrust Sabre Module is in violation of FCC Rule Part 15C with this false statement :

*"Finally, HID understands that Safetrust Sabre Module has not been properly approved by the radio certification regulatory body with jurisdiction in your territory." and "Therefore, as of today, we understand any use of uncertified devices that connect to an HID reader to be in breach of FCC Rules for 47 CFR Part 15, Subpart C, Radio Equipment Directive 2014/53/EU Of The European Parliament, and Australian Communications and Media Authority legislative requirements."* 

<u>HID Global's claims are false and easily disproven.</u> Safetrust hardware, including the SABRE Module SA-200, are manufactured in the United States and have been approved through the appropriate regulatory bodies in markets in which we sell our products. SA-200 has undergone US (FCC), European, Canadian, Indian and Australian certification through an approved lab in the United States and received this FCC Grant :

FCC IDENTIFIER 2ANI5SA200 Bluetooth Upgrade Module FCC Rule Part 15C

HID Global chose to not approach Safetrust with its alleged (and incorrect) concerns about FCC certification, but rather issued a public letter through its sales organization that appears to target customers and partners who selected Safetrust Solutions.

We believe that HID Global has also indicated to iCLASS<sup>™</sup> reader customers that the use of the Safetrust Module will void the HID Global lifetime warranty for the iCLASS<sup>™</sup> reader, credentials and panels, notwithstanding that we are unaware of any technical justification for this position.

We are dismayed that HID Global may now be modifying its "lifetime" warranty in what appears to be an attack on Safetrust and a punitive measure to innovative customers.

Nonetheless, Safetrust believes in an open and innovative market place. Safetrust is announcing that it will honor a like for like replacement of any HID Global reader which is used with a Safetrust solution when HID Global refuses to honor its own warranty due to the use of a Safetrust product.

We have previously written to HID Global seeking an immediate public retraction and apology for false and misleading statements contained in their letter, however, as of today we have received no response.

We are disappointed at the sales tactics of HID Global and while they have an historically popular card reader and credential product, the value of their products is greatly enhanced by Safetrust's innovation.

A Safetrust Solution working with a HID Global iCLASS<sup>™</sup> reader can now provide open standards communication such as IEEE 802.11 (WiFi), MQTT events and notifications (ISO 20922), access to Industry protocols such as OSDP and BLE (IEEE 802.15.4) in addition to being remotely upgradeable to support future building protocols. Safetrust turns this 'reader' into a fully capable "Connected IoT sensor" which can finally be managed like other managed network devices.

Thank you for your understanding and support in this matter. Please also feel free to contact me if you wish to discuss further or if you have received any communications from HID Global regarding this matter.

Sincerely,

Jason D. Hart Chief Executive Officer



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Dear Valued Customer,

It has come to our attention that you may have been approached by Safetrust with respect to their SA200 Sabre Modules that have been alleged to work with HID's readers and/or controllers. Please note that HID does not endorse or support these products or any relationship with Safetrust. Moreover, because Safetrust's purported access to and use of HID proprietary technology and hardware solutions has been without any knowledge or consent of HID, we cannot make any assurances regarding the interoperability, safety, or compliance of such devices, nor can we guarantee any continued and future operability with any HID product.

As Safetrust has no relationship with HID, the Sabre Module component (or any other Safetrust product) has not been tested, supported, or endorsed by HID Global. And, there are many consequences that could result from use of an unsanctioned third-party product in combination with our authentic HID products.

First, use of unsupported and untested third-party products with authentic HID readers will void the lifetime warranty on those readers and the warranty of all other HID products (e.g., credentials, controllers, etc.) used as part of any system in connection with improperly modified readers.

Second, due to the unknown technical features or aspects of untested and unverified third-party devices connected to an HID reader, HID will be unable to provide technical support for the access solutions where such unauthorized modified readers are used.

Finally, HID understands that Safetrust Sabre Module has not been properly approved by the radio certification regulatory body with jurisdiction in your territory. Specifically, as far as HID has yet been made aware, the Safetrust devices have not been tested or approved for use <u>as an assembly with the HID readers</u>. Therefore, as of today, we understand any use of uncertified devices that connect to an HID reader to be in breach of FCC Rules for 47 CFR Part 15, Subpart C, Radio Equipment Directive 2014/53/EU Of The European Parliament, and Australian Communications and Media Authority legislative requirements. As such, HID cannot and will not accept liability or responsibility for breach of FCC and other regulations – in accordance with the regulation. Any liability for noncompliance related to these regulations will be with the party/parties who created the assembly against regulatory requirements.

We cannot stress enough the importance of procuring accessories and peripherals for HID readers only from HID or HID authorized channels. If you have any additional questions or concerns on this matter, please contact me directly. Thank you for your understanding.

Sincerely,

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Brandon Arcement Senior Director; Product Marketing brandon.arcement@hidglobal.com

