Press Release



Fujitsu Frontech North America Inc. May 16, 2016

Fujitsu names PCSC as Master Distributor for Fujitsu PalmEntry™ Physical Access Control Solutions

Agreement enables enhanced technical support and faster time to installation for PalmEntry and PalmEntryXS solutions while leveraging PCSC's value added support and global resource infrastructure

Foothill Ranch, CA, May 16, 2016, <u>Fujitsu Frontech North America Inc.</u>, a leader in innovative technology and front-end solutions is pleased to announce that Torrance, CA-based <u>PCSC</u> will be the master distributor for <u>PalmEntry™</u> and <u>PalmEntry™XS</u> physical access control solutions effective immediately. Both PalmEntry and PalmEntryXS are based on Fujitsu's award winning <u>PalmSecure®</u> palm vein biometrics technology.

PCSC is a designer and manufacturer of quality access control solutions ranging from integrated hardware to sophisticated access control management software, including door entry access, video badging, CCTV control, elevator control, alarm graphics, PoE network peripherals, and video integration. "We are delighted that Fujitsu has chosen PCSC as the master distributor for PalmEntry and PalmEntryXS solutions," according to Mas Kosaka, President and CEO, PCSC. "This agreement will allow us to build and complement our existing product portfolio while enabling us to penetrate new markets with our security solutions."

This master distributor agreement applies only to PalmEntry and PalmEntryXS solutions. Fujitsu Frontech North America Inc. will continue to be the primary supplier of PalmSecure technology that includes <u>PalmSecure Mouse</u>, <u>PalmSecure for</u> <u>Single Sign-on</u> and <u>PalmLock™ for SAP</u>. Existing PalmEntry and PalmEntryXS solution customers can expect to receive the same high level of customer service and customer care from the Fujitsu Frontech North America support team.

PalmEntry and PalmEntryXS solutions are based on Fujitsu's patented PalmSecure palm vein biometric technology. "By streamlining the sales channel, we are creating greater efficiencies that will enable PCSC to maintain and even augment the high level of customer service and care their customers receive today, while being very price competitive," according to Randy Fox, Vice President of sales and marketing, Fujitsu Frontech North America Inc. "PalmEntry and PalmEntryXS solutions will be a nice addition to the robust suite of products and services offered by PCSC".

Fujitsu PalmSecure biometric palm vein sensors use a near-infrared light to capture a user's palm vein pattern, generating a unique biometric template that is matched against the palm vein patterns of pre-registered users. Unlike other readers, the PalmSecure device does not come into contact with the skin, making it extremely hygienic, non-intrusive and unrestricted by external factors such as skin types and conditions. Registration for PalmSecure device users takes less than one minute and authentication takes less than one second.

Fujitsu's family of biometric solutions, <u>PalmSecure</u>[®] sensors, <u>PalmSecure for SSO</u> (single sign-on) and the <u>PalmEntry™</u> <u>Physical Access Control</u> system all utilize the <u>award-winning</u> technology. The palm vein device can only recognize the pattern if the blood is actively flowing within the individual's veins, so forgery is virtually impossible. This advanced, vascular pattern recognition technology not only provides highly reliable authentication with low false accept and reject rates, but also allows for fast and easy enrollment.

About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company, offering a full range of technology products, solutions and services. Approximately 159,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.8 trillion yen (US\$40 billion) for the fiscal year ended March 31, 2015. For more information, please see http://www.fujitsu.com

About Fujitsu Frontech North America Inc.

Fujitsu Frontech North America Inc. (FFNA) provides market-focused IT solutions that enable customers to achieve their business objectives through integrated offerings for retail point of sale, self-checkout solutions, kiosks, mobile, digital media solutions and biometric authentication technology. FFNA delivers industry-specific solutions for the manufacturing, retail, healthcare, government, education, financial services, and enterprise and communications sectors throughout North America. FFNA is headquartered with operations and product development at 27121 Towne Centre Drive, Foothill Ranch, CA. 92610.

About PCSC

PCSC is a leading supplier of products and services for electronic access control and facility management applications in domestic and international markets. PCSC also offers sophisticated access control management software, integrated video badging, CCTV control, alarm graphics, elevator control and video event recording. PCSC is a subsidiary of TTIK, Inc., and has been in business since 1983. <u>www.PCSCsecurity.com</u>.

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